



# OUR TEAM

## TESTIMONIAL FROM CARRINGTON CARE

*"It is with great pleasure that I provide this testimonial for Rohling International on the support they have provided to Carrington Care over the last five years.*

*In 2016, Carrington Care embarked on a new five-year strategy covering both Business and Digital Transformation.*

*Rohling International has led the Digital Transformation programme, integrating it very closely to our business change initiatives. Rohling International's skills and expertise in managing complex change has resulted in a successful programme covering business process planning and definition, infrastructure refresh and upgrade, in-home care solutions - including mobility, upgraded Residential Care system, mobility solution and clinical process deployment, upgraded payroll and HR systems, Epicor CRM, SLS and financial deployments, and planning for additional business intelligence, marketing and resourcing solutions.*

*This programme has provided us with a significantly strengthened platform for business growth, efficiencies and delivery of our key mission to be a great Aged Care provider.*

*Carrington Care will continue to work with Rohling International in the near future to exploit new technology and business solution options.*

*I recommend Darren and his team as partners in driving a complex Digital Transformation."*

*Daad Richards*  
Chief Executive

### CONTACT DETAILS

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**WE BRING PEOPLE, PROCESSES & SYSTEMS TOGETHER**

Rohling International is a team of experienced Business, Finance and IT Strategy and Solution Specialists. Our goal is to improve our clients' bottom line, while allowing them to do what they do best. We bring the People, Processes and Systems together to help make your business more agile and responsive to changing situations, and efficient and effective in achieving your short-, medium-, and long-term goals. We analyse what your business needs to continue providing top-notch services to your customers, and adapt our unique methodologies, know-how and industry experience to smoothly deliver strategies and solutions

to achieve your business' goals. Our team of **Trusted Independent Advisors** has a wealth of experience across the Aged Care, Disability Services, Healthcare, Mental Health, Communities, Government and Not-For-Profit sectors. The Rohling International team works closely with our clients' executive and operational teams to achieve success in projects. While completing the project, Rohling International focuses on building capacity and business value realisation through stakeholder engagement and effective change management practices. *You're in good hands.*

**We look forward to working with you**

*Darren Gosling*

MANAGING PARTNER





## FINANCE & STRATEGY CONSULTING

### FINANCE TRANSFORMATION & STRATEGY

We analyse your finance People, Processes and Systems with Health Checks and Best Practice Assessments, which include options, recommendations and strategies. We also provide Operating Model and Technology Support Review and Reporting services, and strategies for Information Management.

### ACCOUNTING PROCESS AUTOMATION & FINANCIAL CLOSE OPTIMISATION

Our team includes Industry CPAs and IT Integration Specialists, who are experts in Assessments and Automation strategies, optimising Financial Month-End Close processes and strengthening your Balance Sheet Reconciliations.

### BUDGET, PLANNING, FORECASTING & BUSINESS REPORTING

We have unique Aged Care-specific Budgeting, Planning and Forecasting Models that we can tailor to your needs. Rohling International's Industry Experts, in conjunction with Workday Adaptive Planning's cloud-based software, help businesses move from a spreadsheet modelling process to a system-based approach. We use our industry experience and knowledge to provide Assessment Health Checks, streamline Operational and Executive Reporting, upgrade Board Reporting and conduct Business Intelligence Reporting.

### MERGERS & ACQUISITIONS

We help with Acquisition Planning, including Due Diligence, Accounting, Purchase and moving



WHAT  
WE  
DO

to transition, as well as Acquisition Transition, including People, Processes, Systems, Data and Accounting. We also provide Analysis and Reporting Support using Workday Adaptive Planning.

### FINANCE & OPERATIONS SUPPORT

Our team of specialists are equipped to provide short-term Finance Management and Finance Project staff services.

### BUSINESS EFFECTIVENESS & EFFICIENCIES

### ASSESSMENT, ADVICE AND STRATEGIES FOR INNOVATION & IMPROVEMENT

We analyse your Operations and Strategic Health and existing Customer and Employee Journeys, and provide roadmaps on Business Improvement and Innovation Improvement.

### BUSINESS PROCESS DEFINITION, REVIEW & OPTIMISATION

Our team assesses and optimises your Current Processes and Customer Experience, including Finance and Billing. We also define and implement To-Be Processes and Operations.

# WE HELP YOU BECOME MORE EFFICIENT AND EFFECTIVE

So you can focus on what you do best

### ORGANISATION CHANGE MANAGEMENT

These services include Strategic Organisation Design, Implementation, Stakeholder Management, including communications, training and education, and HR Management.

### RISK MANAGEMENT

We define, review and optimise Risk Appetite, Risk Framework, Risk Management System, and conduct Tool Selection and Implementation.

### IT STRATEGY & SOLUTIONS ASSESSMENT, ADVICE AND STRATEGIES FOR INNOVATION & IMPROVEMENT

This includes IT and Strategic Health Checks, Innovation and Improvement Opportunities and IT Strategy Roadmaps.

### BUSINESS & IT STRATEGY AND DESIGN

We conduct detailed As-Is and To-Be Assessments, Business and Process Modelling, IT Strategy Definition, as well as Process and Systems Integration Alignments.

### SOLUTION DESIGN & ARCHITECTURE

Our Business & IT specialists are equipped with the skills and experience for in-depth IT Architecture Development and Alignment, Solution Scoping and Design and Architecture, as well as Integration, Data, Process Planning and Detailed Roadmap Planning Alignments.

### BUSINESS CASE DEVELOPMENT

This includes Solution Scoping, Value Realisation Planning, Business Case Development and Board Presentation.

### PRODUCT SELECTION & RFI/RFP MANAGEMENT

We're equipped with the knowledge and experience for in-depth RFI/RFP Engagement Planning and Execution, Vendor Engagements and Assessments, Report and Recommendations and Board Presentations.

### PROJECT DELIVERY

### PROJECT DEFINITION & BUSINESS ALIGNMENT

Our team is experienced in Project Scoping and Confirmation, Project Management Plan Development, as well as Resource, Budget, Change and Dependency Planning and Stakeholder Alignment.

### PROJECT MANAGEMENT & GOVERNANCE

Services include Project Leadership, PMO Methods and Organisation, Stakeholder Management and delivery of agreed outcomes.

### BUSINESS, MERGERS & ACQUISITIONS, CHANGE

We provide services including Change Management, Business Integration, Project Leadership and PMO Staffing and Methods.

### APPLICATIONS, SOLUTIONS, INTEGRATION, DATA

Services include Design and Configuration, Integration and Data Migration, Testing and Validation, and Deployment and Cutover Planning.

### INFRASTRUCTURE

We conduct Infrastructure Health Checks, Infrastructure Planning and Solutions, and Pricing, RFPs and Vendor Selection and Implementation.